

General comparison						
	FD - CSP Server Subscription	Open with SA	Open without SA	Open Value Subscription	SPLA	SPLA
Price	\$260	\$1349.20	\$899.12	\$354.08	\$17.60	\$287.74 p.m
License requirement	Minimum of 8 core licenses	Minimum of 16 core licenses	Minimum of 16 core licenses	Minimum of 16 core licenses	Minimum of 8 core licenses	\$1103.42 p.m
Governing customer agreement	Microsoft Customer Agreement	Open License Agreement	Open License Agreement	Open Value Subscription Agreement	Microsoft Services Provider License Agreement	Minimum of 4 core licenses
Channel	Sold by CSP Indirect Resellers purchasing from qualified CSP Indirect Providers	Sold by Resellers purchasing from Distributors	Sold by Resellers purchasing from Distributors	Sold by Resellers purchasing from Distributors	Sold by Resellers purchasing from Distributors	Microsoft Services Provider License Agreement
Access to keys to install software	Microsoft 365 Admin Center	Volume Licensing Service Center (VLSC)	Volume Licensing Service Center (VLSC)	Volume Licensing Service Center (VLSC)	Volume Licensing Service Center (VLSC)	Sold by Resellers purchasing from Distributors
Types of licenses	Subscription	Perpetual	Perpetual	Subscription	Non perpetual; consumption based licensing model	Volume Licensing Service Center (VLSC)
Terms of agreement	one or three-year term	2 years, tied to customer purchase	Upfront payment perpetual license	3 years, tied to customer purchase	Three-year agreement term	Non perpetual; consumption based licensing model
Requirements to start agreement	None – just acceptance of terms	Purchase of 5 qualifying software licenses	Purchase of 5 qualifying software licenses	Subscribe to an Enterprise Product for all Qualified Devices with a minimum of 5 devices	Minimum requirement of \$100	Three-year agreement term
Payment terms	Upfront	Upfront	Upfront	Annual payments	Monthly basis	Minimum requirement of \$100
Cancellation terms	Within 60 days for a full refund	Within 60 days for a full refund	Within 60 days for full refund	Within 60 days for a full refund	Within 60 days but handle fees applies	Monthly basis
On-going commitment	Renewal of Software Subscription at end of one or three-year term	Renewal of Software Assurance	None	Renewal of agreement after three years, or buy-out licenses after three years	After three year term	Within 60 days but handle fees applies
On-premise use rights	Rights to install software in an on-premises physical or virtual operating system environment	None	Rights to install software in an on-premises physical or virtual operating system environment	Rights to install software in an on-premises physical or virtual operating system environment	Allowed provided the SPLA agreement holder manages the environment	After three year term
Rights to use licenses in Azure	Rights to assign licenses to virtual machines via the Azure Hybrid Benefit	Rights to assign licenses to virtual machines via the Azure Hybrid Benefit or License Mobility through SA rights (not available for all products)	None	Rights to assign licenses to virtual machines via the Azure Hybrid Benefit or License Mobility through SA rights (not available for all products)	None	Allowed provided the SPLA agreement holder manages the environment
Upgrade rights	Yes	Yes	None	Yes	Yes	None
Downgrade rights	Yes	Yes	Yes	Yes	Yes	Yes
Downgrade rights	Yes	Yes	Yes	Yes	Yes	Yes