



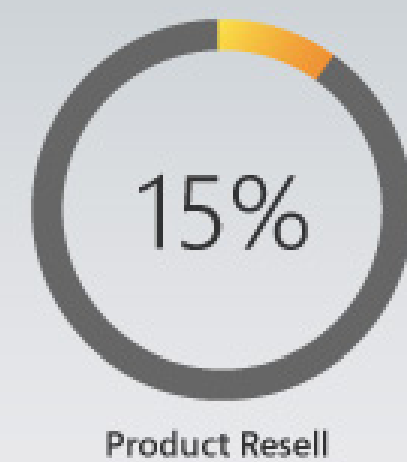
Cloud partners are more profitable, grow faster, and have more recurring revenue



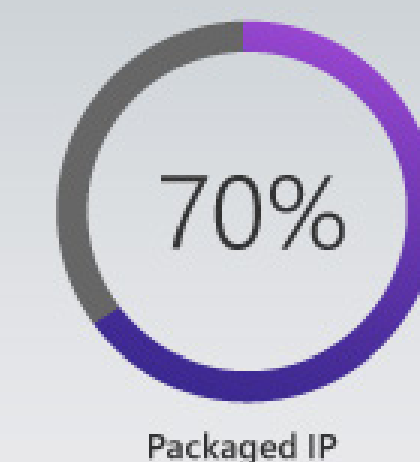
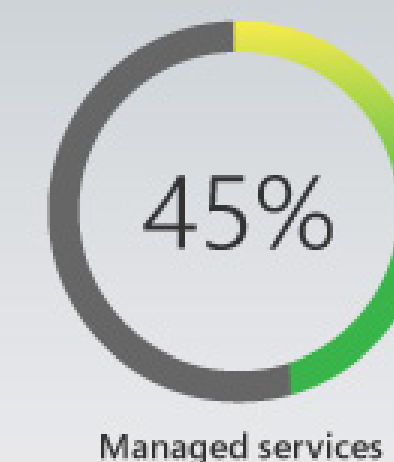
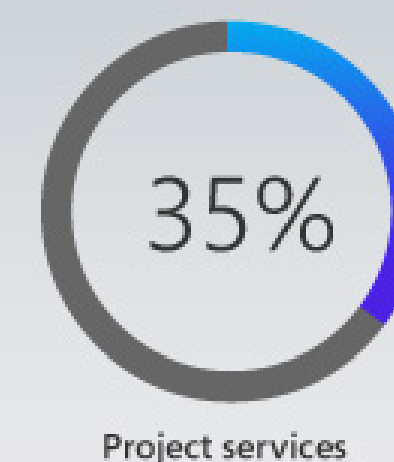
The Cloud Solution Provider (CSP) program enables you as a reseller to own the complete customer lifecycle. Through the program, you, the Indirect Reseller have the ability to sell Microsoft Cloud Solutions including Microsoft 365 and Office 365.

What are the opportunities for you as a reseller:

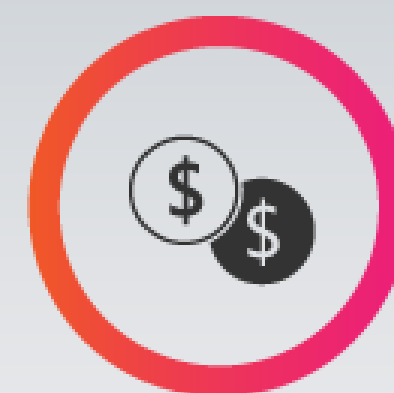
Not all revenue streams are created equal



Recurring revenue sources:



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Top 5 managed services for SMB customers:



By partnering with First Distribution and leveraging our Go First Cloud Services program, you can maximize your revenue opportunity. We've put together bundles to help you get started. Download our Partner Guide and our To Customer Content to help you get started.

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[End User Ready Content](#)