



# Why Microsoft for Compliance

Other cloud providers have different approaches to ours when it comes to compliance. Customers may also have single vendor compliance solutions in place. Through our integrated platform, intelligence, and partnerships, Microsoft 365 is uniquely positioned to help customers along their compliance journey to achieve compliance and further deliver on organizational goals.

## A complete solution to help customers meet compliance needs through one platform

**Microsoft 365** compliance solutions provide an end-to-end differentiated set of value to help customers because we view compliance as a continuous process:

- Intelligently protect and govern data anywhere it lives.
- Identify and remediate critical insider risks.
- Quickly investigate and respond with relevant data.
- Simplify and automate risk assessments.

This holistic approach sets us apart from the competition as other competitors either act as standalone services or use 3rd parties to cover product gaps, which can increase TCO and IT admin overhead.

## We offer a comprehensive set of compliance offerings

**Microsoft** offers over 1,900 controls and 90+ compliance certifications to help customers comply with national, regional and industry-specific requirements which govern the collection and use of individual's data. We publicly provide this information on the Microsoft Trust Center.

### Regulations and Standards include:

- ISO 27001/27018
- FedRAMP
- HITRUST CSF
- EU Model Clauses
- GDPR

## Transparent on how we help customers maintain compliance

**Microsoft** is the only major cloud provider today that provides our customers with an easy to access one-stop shop for in-depth security, compliance (regulatory, audit, litigation, etc.), and privacy information to assess the Microsoft Cloud with the Services Trust Portal (STP). This information comes built-in to Microsoft's productivity platform so that customers can automatically assess and manage their security and compliance posture.

**Our competition**, including Google, does not offer in-depth and continuously updated materials to their customers. The STP also enables customers to automatically assess their compliance posture with our self-service risk assessment tool, Compliance Manager, to simplify and automate risk assessments. Our competition does not provide comparable risk assessment capabilities.

## Industry Leader for Privacy & the GDPR

**Microsoft** believes that privacy is a fundamental human right, and that GDPR is important for clarifying and enabling individual privacy rights. This belief aligns with Microsoft's enduring commitment to trust. The journey to GDPR compliance involves significant investments by everyone. Microsoft is uniquely positioned to help customers meet the requirements of the GDPR.

**We were the first and remain the ONLY major cloud service provider to extend GDPR data subject rights to all our customers worldwide.** While this is not something we are obligated to do, we firmly believe that it is the right thing to do. Our compliance offerings adapt to new legislation and regulations, including CCPA.

