How to Power BI as a Partner

Microsoft Power BI is a unified self-service and enterprise business intelligence platform that combines an intuitive user experience with powerful analytics tools.

Power BI's ability to find and share meaningful insights using hundreds of data visualizations, built-in AI capabilities, and pre-built or custom data connectors – while also ensuring data is compliant and secure – helps partners create differentiation and improve customer value.

Do you want to know how to propose and demo Power BI as a solution to your customers? Then look no further. First Distribution with the assistance of Microsoft have put together the ultimate "How to" guide to keep our partners one step ahead of the rest.

- In the first webinar we covered the following Power BI Usage Scenarios found in this White Paper
  - Personal BI – Page 17
  - Small Team Collaboration – Page 18

- In the second webinar we covered the following:
  - Small Team Collaboration – Page 18 – reviewed first session and discussed in more detail
  - Introduction to Large Team Collaboration and Distribution – Page 21

- In the third and final webinar we covered the following:
  - Large Team Collaboration and Distribution – Page 21
  - Enterprise Content Distribution – Page 22
  - Centralized Datasets for Corporate Reporting – Page 23

We have the recordings of the three webinars available on demand as your starting point:

How to Sell and Demo Power BI as a partner

Power BI Pro Capabilities and Introduction to Premium

How to Successfully Complete a Power BI Enterprise Deployment

Now that you are ready to start selling Power BI to your customers you are going to need some content to impress your customers with. The best place to start is on the Partner Network Site dedicated to Power BI, you can find it HERE:

Microsoft Power Platform Partner Portal

Now, once you have watched the webinars you will need pricing plans available for Power BI.

Explore Power BI plans

The other reference point that will be critical to any successful implementation of Power BI is the Power BI Documentation Portal. This portal will provide you will all the reference information to further explore the concepts that were discussed in the webinar.

Power BI Documentation Portal

During the session we referred to the information in the Power BI White Papers quite a lot as it is a must have document and reference point to any partner wanting to actively sell and drive value using the Power BI solution.

Power BI White Papers

Power BI Training Modules to pursue a specific Power BI learning objective can be found using THIS LINK:

Power BI Learning Paths

One particular White Paper that we referenced is the Planning a Power BI Enterprise Deployment White paper.

Planning a Power BI Enterprise Deployment White paper

When you have reached the point that you need to start training your customers on how to use Power BI the following link will provide you will all the assets needed to deliver training workshops to your customers.

Power BI Training Content