Microsoft

# Do More With Less
# with Microsoft 365

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## Eliminate redundant solutions

- Consolidate complex licensing structure
- Eliminate redundant capabilities, benefit from seamless, native integration
- Cut consulting, deployment, and integration costs with a single integrated solution

Cut licensing costs by more than **60%**[1] compared to a patchwork of point solutions through consolidation using Microsoft 365

## Simplify IT management

- Automate system updates to reduce device management cost, optimizing IT administration
- Improve IT efficiencies for new devices, apps and infrastructure
- Simplify onboarding with automated provisioning

Automate system updates and help reduce IT management cost by up to **40%**[2] and time spent on device management by as much as **25%**[1]

## Protect the digital worker

- The flexibility to securely work from anywhere
- Lessen data breaches and protect identities, devices, apps, and data
- Reduce security costs with pre-integrated identity, endpoint management & security solutions to advance zero-trust architecture

Enable a Zero-trust security model and help reduce data breach risk by as much as **50%**[3] and overall IAM security management time by as much as **50%**[4]

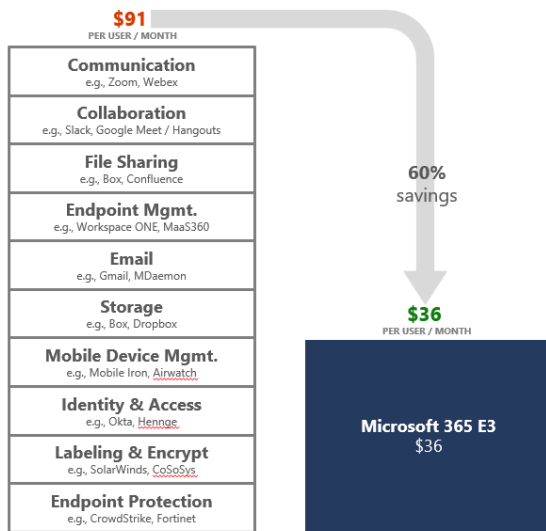## What will you do with more?

**50%** Secure access for a connected world

**51%** Improve productivity through easier collaboration

**57%** Enable flexibility with better employee experience

**76%** Spend more time with customers

**81%** Recruit, develop and retain top talent

## REDUCE LICENSE COSTS[1]

**$91** PER USER / MONTH

| Communication e.g., Zoom, Webex |
| Collaboration e.g., Slack, Google Meet / Hangouts |
| File Sharing e.g., Box, Confluence |
| Endpoint Mgmt. e.g., Workspace ONE, MaaS360 |
| Email e.g., Gmail, MDaemon |
| Storage e.g., Box, Dropbox |
| Mobile Device Mgmt. e.g., Mobile Iron, Airwatch |
| Identity & Access e.g., Okta, Hennge |
| Labeling & Encrypt e.g., SolarWinds, CoSoSys |
| Endpoint Protection e.g., CrowdStrike, Fortinet |

**60%** savings

**$36** PER USER / MONTH

Microsoft 365 E3 $36

**Savings of $55 / user / month**

### Action

- Visit Microsoft 365 | Do more with less to learn more about how organizations are saving by consolidating to Microsoft 365
- Use the ROI Calculator to estimate how much value your organization can realize with a move to Microsoft 365
- Ask your Microsoft representative to help you develop a full cost savings and business value business case using our in-depth Value Calculator

## WHAT WE HEAR FROM CUSTOMERS

"Microsoft helps us streamline processes through a set of products that work well together. **It saves time that would otherwise be spend on mundane tasks**."

*- Senior IT manager, Healthcare organization*

"With Microsoft 365, our employees are more comfortable and productive. Specific tasks are less time-consuming, **which allows us to focus on generating more revenue**."

*- IT manager, Discrete manufacturer*

"Security-wise, it has become **much simpler** to manage endpoints with Defender and other tools."

*- SVP global technology, restaurants*

"Our move to a Microsoft cloud-based platform has had an **enormous cost-saving impact** on my organization."

*- IT manager, Discrete manufacturer*

"The economy and scale of Microsoft cloud technologies helped us to bring **everything under one umbrella** and **eliminate a lot of costs and administration** for third-party solutions, without sacrificing security or continuity."

*- CIO, Department of State Treasury*

"With Intune, it's a lot easier to maintain a standard build — especially with a largely mobile workforce or a work-from home workforce. **The amount of automation and the ability to synchronize endpoints is significantly enhanced**."

*- CTO, professional services*

1. Forrester Consulting, The Total Economic Impact™ of Microsoft 365 E3, commissioned by Microsoft, October 2022 . Results based on a composite organization made up of 15 organizations as stated in the study.
2. Enterprise Strategy Group, Exploring the Economic Benefits of Windows 365, commissioned by Microsoft, June 2022
3. Forrester Consulting, The Total Economic Impact™ of Zero Trust Solutions From Microsoft, commissioned by Microsoft, August 2021. Results based on a composite organization made up of 5 organizations as stated in the study.
4. Forrester Consulting, The Total Economic Impact™ of Microsoft 365 E5, commissioned by Microsoft, December 2020 . Results based on a composite organization made up of 10 organizations as stated in the study.