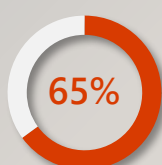




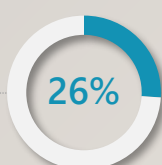
# Boost sales and improve project costing

## Respond quickly to the market, pursue new business lines, and automate processes

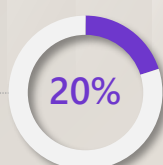
Small and medium-sized businesses (SMBs) need business solutions that allows them to digitize rapidly. The solution should drive process optimization, accelerate financial closes, and improve cycle times.



65% of surveyed CFOs list standardizing and automating processes and building agility and quality as a significant priority<sup>1</sup>



26% of surveyed CFOs are dissatisfied with cross-functional collaboration to bridge the gap between operational and financial planning<sup>2</sup>



20% of surveyed SMBs will close by 2025 because they cannot pivot fast enough to digitize their operations to meet customer demands<sup>2</sup>

### Where business can make improvements

Common use cases businesses like yours look to solve with a new system include:



Enhancing purchasing, manufacturing, and inventory visibility to adapt with changing business models



Improving forecasting with real-time metrics



Strengthening compliance and security across subsidiaries

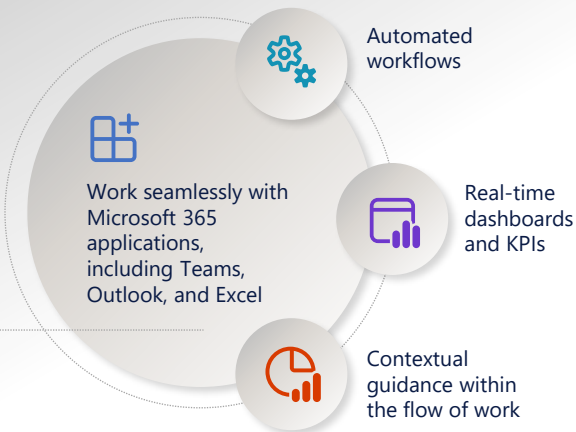
### How we can help

We have extensive experience in seamlessly deploying Microsoft Dynamics 365 Business Central to deliver high performance and responsiveness across your business operations, improve cycle times, and optimize financial processes.



### Why Dynamics 365 Business Central

We help businesses realize value faster with a solution that offers:



### Work with us and optimize business performance with Dynamics 365 Business Central

Stefan.Kriel@firstdistribution.com



1 DNA of the CFO

2 Gartner AFP